

Downtown Improvement Board Regular Monthly Meeting Tuesday January 28th, 2025, 7:30 AGENDA

- I. Call to Order
 - a. Remarks from Chairman
- II. Recurring Agenda
 - a. Meeting was properly noticed.
 - b. *Approval of the proposed meeting agenda for December 17th, 2024
 - C. *Approval of the minutes from the regular meeting of the DIB on December 17th, 2024
 - d. *Approval of the December Financials

III. On-Going Business

- a. PPD Report
- b. Spotless Report
- C. Marketing Report
- d. Palafox Market

IV. New Business

- a. List of Priorities for City & DIB collaboration
- b. Grant Applications Process
- C. Foil Week Discussion
- VIII. Public Comment
- IX. Adjournment

Next meeting – Feburary 25th, 2025 (*) = approval item



Downtown Improvement Board Regular Monthly Meeting

Tuesday December 17th, 2024,

7:30 AGENDA

Attendance: Chris McKean, Chairman, Nathan Holler, William Merrill, Allison Patton, Gregg Harding, Walker Wilson, Executive Director, Cailin Feagles, Director of Operations & Events

- I. Call to Order
 - a. Chris McKean, Chairman, calls the meeting to order at 7:42 AM
 - b. Welcome Allison Patton
- II. Recurring Agenda
 - a. Mr. Walker Wilson confirmed the meeting was properly noticed
 - **b.** The proposed meeting agenda for December 17th, 2024 is motioned by Nathan Holler, seconded by Jean Pierre N'Dione and unanimously approved.
 - **C.** The minutes from the regular meeting held on October 30th, 2024 are motioned, seconded, and unanimously approved.
 - d. The November financials are motioned, seconded, and unanimously approved
 - The waste co-op is under budget due to late payments
 - There will be a new payment structure for the waste co-op in the new year
 - Palafox Market revenue includes holiday market payments
- III. On-Going Business
 - a. PPD Report
 - There was a great turnout for the 2024 Christmas parade.
 - The community response team has had success with their program and the board would like to see statistics at future meetings.
 - b. Spotless Report
 - No report.
 - There are signs that have been made and are going up in the trash compactor room
 - C. Marketing Repots
 - Projects include the All I want Campaign, Holiday Market, and Christmas Parade
 - Ideaworks is still working to get the original Palafox Market Facebook back
 - The Palafox Market Instagram page doing well and hoping to reach 10k followers
 - d. Palafox Market
 - The Holiday Market was a success in MLK Jr. Plaza.
- IV. New Business
 - a. *2023-2024 DIB Audit
 - No significant items to report.
 - Walker Wilson to look into interlocal agreement regarding bathroom

construction.

- Motioned, seconded, and unanimously approved.
- b. *Mini Grant- Car Show \$1,960.00
 - Chris McKean, Chairman, abstaining from voting.
 - Motioned, seconded, and unanimously approved for \$1,960.00
- C. Jefferson Street Garage Policing Final Report
 - Walker Wilson will have a follow up meeting with the city to discuss the final report to identify ways to best fund additional policing and security projects downtown.
- d. List of Priorities from Board Members (i.e. Annual Report)
 - Revisit at next month's meeting for the new year
- e. Parking Updates
 - The parking website has launched, parking signs are in progress.
 - The city is still identifying loading zones and valet parking zones
- f. All I Want Campaign Update
 - Sunday is the last day to send in receipts.
 - \$71,000 in receipts have been submitted.
- VIII. Public Comment
- IX. Adjournment
 - The meeting was adjourned at 9:53 AM

Next meeting – January 28th, 2025 (*) = approval item

DOWNTOWN IMPROVEMENT BOARD Profit & Loss Budget Performance- For Mgmt Use Only December 2024

Accrual Basis

\$ Over Budget YTD Budget Dec 24 Budget Oct - Dec 24 \$ Over Budget Annual Budget **Ordinary Income/Expense** Income 1301 · Co-Op Participation 4,219.73 6,156.66 -1,936.93 14,055.26 18,469.98 -4,414.72 73,880.00 24,214,29 24.214.29 24,214,29 24,214,29 24.214.29 4010 · Ad Valorem Revenue 0.00 0.00 4015 · CRA Interlocal Income 628,759.19 628,759.00 0.19 628,759.19 628,759.00 628,759.00 0.19 4020 · Website Membership and Map 41.66 -124.98 0.00 -41.66 0.00 124.98 500.00 4025 · FY Starting Balance 0.00 0.00 11,498.00 -11,498.00 11,498.00 0.00 0.00 25.015.00 81.655.00 Program Revenue 22.166.66 2.848.34 66.499.98 15,155.02 266.000.00 4900 · Sales Tax Collected - Rent -845.92 1,000.00 -1,845.92 -2,789.42 3,000.00 -5,789.42 12,000.00 681,362.29 682,338.27 -975.98 745,894.32 752,566.23 -6,671.91 1,016,851.29 **Total Income** 681,362.29 682,338.27 -975.98 745,894.32 752,566.23 -6,671.91 1,016,851.29 **Gross Profit** Expense 3001 · Compactor - Waste Services 4,950.87 6,000.00 -1,049.13 15,109.27 18,000.00 -2,890.73 72,000.00 3002 · Compactor Lease 0.00 0.84 -0.84 0.00 2.52 -2.52 10.00 3004 · Compactor - Security Fees 117.27 116.66 0.61 351.81 349.98 1.83 1,400.00 120.76 117.48 3007 · Compactor - Electric 40.38 39.16 1.22 3.28 470.00 5000 · CRA Interlocal Payment 628,759.19 628,759.00 0.19 628,759.19 628,759.00 0.19 628,759.00 5001 · Salaries, Benefits & Taxes -437.80 28,371.81 -1.339.94 105,381.00 11,721.55 12,159.35 27,031.87 32.58 5004 · Insurance Expense-Other 97.74 38.25 38.25 114.75 5005 · Workers Comp Insurance 0.00 114.75 0.00 511.00 5006 · Board Meetings 0.00 20.84 -20.84 0.00 62.52 -62.52 250.00 5007 · Annual Meeting 0.00 20.84 -20.84 0.00 62.52 -62.52 250.00 131.00 5009 · Bank Charges 32.00 16 66 15.34 49.98 81.02 200.00 5012 · Office Rent 0.00 1,412.59 -1,412.59 2,597.99 4,237.77 -1,639.78 16,951.00 5013 · Office Supplies 114.68 125.00 -10.32 442.69 375.00 67.69 1.500.00 5014 · Office Equipment/Software 67.35 250.00 -182.65 819.76 750.00 69.76 3,000.00 5015 · Postage 0.00 16.66 -16 66 73 00 49 98 23.02 200.00 5016 · Telecommunications 352.15 291.66 60.49 1,056.45 874.98 181.47 3,500.00 5018 · Website Hosting 0.00 541.66 -541.66 520.20 1,624.98 -1,104.78 6,500.00 341.94 1,006.30 5019 · Computer Support/Email Leasing 208.34 133.60 1,631.32 625.02 2,500.00 5020 · Dues, Subscriptions, Publicatio 127.96 291.66 -163.70 355.92 874.98 -519.06 3,500.00 0.00 166.66 -166.66 961.90 499.98 461.92 2.000.00 5021 · Travel Entertainment & Educ. 5024 · Bookkeeping 0.00 958.34 -958.34 2,340.00 2,875.02 -535.02 11,500.00 5025 · Audit 5.000.00 7.000.00 -2.000.00 14.000.00 14.000.00 0.00 14.000.00 5026 · Legal Counsel 0.00 250.00 -250.00 0.00 750.00 -750.00 3,000.00 12.051.25 -6.932.72 144.615.00 5027 · Economic Development 5.118.53 23.831.90 36.153.75 -12.321.85 5029 · Donation to Friends of Downtown 0.00 0.00 0.00 0.00 0.00 0.00 85,000.00 5030 · Insurance- General Liability 1.156.08 1.083.34 72.74 3.468.24 3.250.02 218.22 13.000.00 5227 · PPD Security 5,600.00 3,750.00 1.850.00 21,630.00 26,250.00 -4.620.00105,000.00 6000 · Palafox Market 22,204.91 25,717.26 -3,512.35 58,673.08 68,200.40 -9,527.32 254,000.00 7000 · Ambassador Program 24,514.75 24,512.00 2.75 73,544.25 73,536.00 8.25 294,144.00 **Total Expense** 710,290.44 725,759.77 -15,469.33 877,663.09 910,703.69 -33,040.60 1,773,141.00 -28,928.15 -43,421.50 14,493.35 -131,768.77 -158,137.46 26,368.69 -756,289.71 Net Ordinary Income Other Income/Expense Other Income 4980 · Sales Tax Collection Allowance 27.79 63.70 4960 · Interest Income 289.88 1,000.00 -710.12 1,359.88 3,000.00 -1,640.12 12,000.00 **Total Other Income** 317.67 1,000.00 -682.33 1,423.58 3,000.00 -1,576.42 12,000.00 317.67 1,000.00 -682.33 1,423.58 3,000.00 -1,576.42 12,000.00 Net Other Income -28,610.48 -42,421.50 13,811.02 -130,345.19 -155,137.46 24,792.27 -744,289.71 Net Income

DOWNTOWN IMPROVEMENT BOARD

Palafox Profit & Loss Budget Performance- For Mgmt Use Only

Accrual Basis	December 2024			_			
	Dec 24	Budget	\$ Over Budget	Oct - Dec 24	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
Program Revenue							
4030 · Palafox Market Vendor	25,015.00	22,166.66	2,848.34	81,655.00	66,499.98	15,155.02	266,000.00
Total Program Revenue	25,015.00	22,166.66	2,848.34	81,655.00	66,499.98	15,155.02	266,000.0
Total Income	25,015.00	22,166.66	2,848.34	81,655.00	66,499.98	15,155.02	266,000.0
Gross Profit	25,015.00	22,166.66	2,848.34	81,655.00	66,499.98	15,155.02	266,000.0
Expense							
6000 · Palafox Market							
6001 · Palafox Market Project Mgmt	9,965.28	10,022.08	-56.80	20,470.61	23,384.86	-2,914.25	86,858.00
6003 · Permits / Street Closure	0.00	220.84	-220.84	0.00	662.52	-662.52	2,650.00
6004 · Portable Toilet Rental	1,160.00	916.66	243.34	2,320.00	2,749.98	-429.98	11,000.00
6005 · Market Anniversary Celebration	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
6006 · Farm Visit- Mileage Reimburseme	0.00	20.84	-20.84	0.00	62.52	-62.52	250.00
6007 · Marketing	11,058.71	8,676.84	2,381.87	28,947.50	26,030.52	2,916.98	104,122.00
6011 · Market App Program Fee	0.00	158.34	-158.34	0.00	475.02	-475.02	1,900.00
6015 · Bathroom Construction	0.00	3,390.00	-3,390.00	6,780.00	10,170.00	-3,390.00	40,680.00
6016 · Travel, Entertainment & Educati	0.00	41.66	-41.66	0.00	124.98	-124.98	500.00
6017 · P. M. Holiday Market (Perm/Cop)	0.00	2,270.00	-2,270.00	0.00	4,540.00	-4,540.00	4,540.00
Total 6000 · Palafox Market	22,183.99	25,717.26	-3,533.27	58,518.11	68,200.40	-9,682.29	254,000.0
Total Expense	22,183.99	25,717.26	-3,533.27	58,518.11	68,200.40	-9,682.29	254,000.0
Net Ordinary Income	2,831.01	-3,550.60	6,381.61	23,136.89	-1,700.42	24,837.31	12,000.0
et Income	2,831.01	-3,550.60	6,381.61	23,136.89	-1,700.42	24,837.31	12,000.0

DOWNTOWN IMPROVEMENT BOARD Balance Sheet - For Management Use Only As of December 31, 2024

	Dec 31, 24
ASSETS	
Current Assets Checking/Savings	
101 · Cash - Synovus- 0237 Operating	4,124.97
103 · Synovus - Money Market	93,060.21
Total Checking/Savings	97,185.18
Other Current Assets	
161 · Prepaid Expenses	572.0
140.9 · Due from Downtown Pens Alliance	160.2
140.5 · Due from Friends of Downtown	17,193.8
162 · City of P-Clean Up Deposit/Perm	1,000.0
164 · Prepaid Insurance	11,405.2
Total Other Current Assets	30,331.3
Total Current Assets	127,516.5
Fixed Assets	
Puppy Pit Stop Project	72,745.0
240 · Equipment	169,220.5
260 · Furniture & Fixtures	6,982.8
275 · Website Capitalized	10,850.0
300 · Less Accumulated Depreciation	-161,333.3
Total Fixed Assets	98,465.00
TOTAL ASSETS	225,981.5
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable	
450 · Accounts Payable	2,724.1
Total Accounts Payable	2,724.1
Other Current Liabilities	
Accrued Salaries	3,843.6
481 · Sales Tax Payable	845.9
453 · 403(b) Employer Contribution	1,447.6
458 · Due to 403(b) - Employee Contr	1,176.9
471 · Payroll Liabilities	2,831.7
4849 · Deferred Revenue Sign Maint	5,000.0
Total Other Current Liabilities	15,145.9
Total Current Liabilities	17,870.1
Total Liabilities	17,870.1
Equity	
32000 · Unrestricted Net Assets	356,330.6
587 · Fund Balance	
302-001 · Audit Reclass	187,142.98
587 · Fund Balance - Other	-205,017.00
Total 587 · Fund Balance	-17,874.0
Net Income	-130,345.1
Total Equity	208,111.4

DIB - Dec 24							
<u>Code</u>	Description	Current Month	<u>YTD</u>				
Income	Overview	\$975 Under Budget	\$6,600 Under Budget				
1301	Co-Op Participation	\$1,900 Under Budget	\$4,400 Under Budget				
4030	Palafox Market	\$2,800 Over Budget (Holiday Market Rev)	\$15,000 Over Budget				
Expense	Overview	\$15,000 Under Budget	\$33,000 Under Budget				
3001	Compactor Co-Op	\$1,000 Under Budget	\$2,900 Under Budget				
5001	Salaries, Benefits & Taxes	\$437 Under Budget	\$1,300 Under Budget				
6007	Marketing	\$2,300 Over Budget	\$2,900 Over Budget				
5027	Economic Development	\$6,900 Under Budget	\$12,300 Under Budget				
6000	Palafox Market	\$3,500 Under Budget	\$9,700 Under Budget				
7000	Ambassador Program	On Budget	On Budget				

Treasurer's Report - DIB

MEMORANDUM

To: DIB Board From: Walker Wilson, Executive Director Subject: Treasurer's Report Date: Jan

Total Income DIB **Dec:** \$681,362.29 Total Expense DIB **Dec**: \$710,290.44

Notes: